



WHAT IS THE PROCESS? WHAT HAPPENS NOW? ↗

HELPFUL HINTS FOR DEALERS

What the dealer and buyer can expect from Peoples Advantage Federal Credit Union (PAFCU)

1. The buyer will be contacted within 24 hours of receipt of a loan application or buyer's order. Exceptions may apply on Friday afternoons, holidays, or weekends.
2. All loan applications or buyer's order will require a scheduled loan interview by phone to be completed and discussed with the buyer. (depending on loan volume, loan interviews may be completed while the customer is at the dealership)
3. The first appointment will be scheduled with the buyer as soon as we are able to contact them. Please provide all relevant and preferred contact methods to speed up processing.
4. If the buyer is unable to be contacted or the loan cannot be further processed, the dealer will be notified by the Credit Union.
5. Once the Credit Union has received and processed all required documents from the dealer and the buyer, and the loan has been approved, a loan closing will be scheduled.

Loan Experts can be reached at (804) 748-3081 option 2 or loans@peoplesadvfcu.org

Our main FAX number is (804) 518-0766

We look forward to working with you and your buyers!

